



WHITEPAPER

RISE WITH SAP 101



Service Package & Consulting Framework
for SMB, Mid-Market, and Large Enterprises

Table of Contents

| | | |
|---|---|---|
| 1 | Service Package & Consulting Framework for SMB, Mid-Market, and Large Enterprises | 2 |
| 2 | What is RISE with SAP? | 3 |
| 3 | Key Components of RISE with SAP | 4 |
| 4 | The Shift to Subscription-Based ERP: Impact on TCO & Business Value | 6 |
| 5 | How RISE with SAP Solves Key Business Challenges | 6 |
| 6 | RISE with SAP vs. Competitors: What Sets It Apart? | 7 |
| 7 | The RISE with SAP Service Package | 8 |
| 8 | Consulting Framework for RISE with SAP | 9 |
| 9 | Conclusion | 9 |

RISE with SAP 101

Service Package & Consulting Framework for SMB, Mid-Market, and Large Enterprises

Executive Summary

For businesses today, enterprise transformation is not just an option it's a necessity. As organizations face the pressure of outdated ERP systems, siloed operations, and high infrastructure costs, they need a solution that addresses these challenges without disrupting business continuity.

RISE with SAP is SAP's response to these challenges—a complete Business Transformation as a Service (BTaaS) solution that offers not only cloud ERP but also a comprehensive transformation package.

In this white paper, we will explore the key components of RISE with SAP, the challenges it addresses, its impact on businesses of all sizes, and how it differs from other cloud migration strategies. We will also cover how Mobolutions can help organizations successfully implement RISE with SAP and realize its full potential.



What is RISE with SAP?

RISE with SAP is a business transformation solution that provides everything needed to modernize an organization's IT landscape. Unlike traditional cloud ERP solutions, RISE with SAP offers a complete, integrated package, covering:

- **Cloud ERP (SAP S/4HANA Cloud)** for end-to-end business process automation.
- **Managed cloud infrastructure** with hosting options on AWS, Microsoft Azure, or Google Cloud.
- **Business process intelligence** for real-time analytics and process optimization.
- **SAP Business Technology Platform (BTP)** for customization and integration.
- **Industry-specific solutions** for 25+ industries.



With RISE with SAP, businesses can adopt a flexible, scalable ERP solution, helping them transition to a cloud-driven business model with minimal disruption.

Key Components of RISE with SAP



SAP S/4HANA Cloud (ERP Core) - The Digital Foundation

At the core of RISE with SAP is SAP S/4HANA Cloud, a next-generation ERP system. This platform supports integrated finance, procurement, supply chain, sales, and HR operations, powered by AI-driven automation for tasks like financial closing and invoice processing. It is available in both public and private cloud options, offering flexibility based on business needs.



Managed Cloud Infrastructure - Hosted by Hyperscalers

RISE with SAP offers cloud infrastructure hosted on AWS, Microsoft Azure, or Google Cloud, ensuring high performance, security, and scalability. This eliminates the complexity of managing hardware and networking while ensuring businesses benefit from automated backups, disaster recovery, and compliance with global security standards.



SAP Business Technology Platform (BTP) Credits - Extensibility & Innovation

SAP BTP provides businesses with low-code/no-code development capabilities, enabling custom applications and seamless integration with third-party systems. It also includes advanced analytics powered by SAP's machine learning models, ensuring businesses can extend ERP functionality while maintaining a clean core system for easier upgrades.



Business Network Starter Pack

The Business Network Starter Pack connects businesses to a global ecosystem of suppliers, logistics partners, and financial institutions. It includes tools like SAP Ariba for procurement, SAP Logistics for supply chain visibility, and SAP Asset Intelligence for equipment lifecycle tracking. This ensures faster transactions, improved compliance, and reduced operational risk.



Business Process Intelligence (BPI) - Continuous Optimization

Business Process Intelligence (BPI) is a key component of RISE with SAP, powered by SAP Signavio. It allows businesses to analyze their existing processes, benchmark them against industry standards, and implement AI-driven recommendations to optimize workflows, reduce manual effort, and improve overall performance.



Embedded Migration & Support Tools

One of the biggest concerns with cloud migration is the complexity of transitioning from legacy systems. RISE with SAP addresses this by providing automated readiness checks, custom code migration tools, and a step-by-step implementation framework known as SAP Activate. Additionally, businesses gain access to SAP Learning Hub, providing continuous learning resources for employees.

The Shift to Subscription-Based ERP: Impact on TCO & Business Value

Historically, ERP investments required large upfront capital expenditures (CapEx)—leading to high implementation costs, unpredictable maintenance expenses, and complex upgrade cycles. RISE with SAP's subscription model (OpEx) helps businesses:

- ✓ Convert ERP from a capital expense to a predictable operational cost.
- ✓ Eliminate hidden IT expenses by bundling infrastructure, software, and support.
- ✓ Reduce ERP total cost of ownership (TCO) over time with automated updates and managed services.
- ✓ Improve ROI by aligning IT spend with business growth rather than sunk costs in aging infrastructure.

This subscription-based model makes digital transformation financially viable while ensuring continuous technology adoption and future competitiveness.



How RISE with SAP Solves Key Business Challenges

Legacy Systems Creating Operational Bottlenecks

Many organizations rely on outdated ERP systems that cause inefficiencies and lack real-time insights. RISE with SAP replaces legacy systems with modern, AI-driven cloud ERP, providing real-time access to data and automating key processes.

Cloud Migration Fear

Many businesses fear that migrating to the cloud will disrupt their operations. RISE with SAP mitigates this risk by providing a fully integrated package, with tools that de-risk the transition and ensure minimal disruption.

Unclear ROI on ERP Upgrades

Businesses often struggle to justify the costs of upgrading their ERP systems. RISE with SAP provides a clear roadmap, ensuring that every stage of the transformation is aligned with business goals, resulting in measurable ROI.

Limited Agility to Adapt to Market Shifts

Outdated systems often hinder a company's ability to quickly adapt to market changes. With RISE with SAP, businesses gain the agility to scale their operations, add new revenue streams, and respond quickly to changes in customer demand or regulatory requirements.

Rising IT Costs and Vendor Fragmentation

Managing multiple vendors for ERP, infrastructure, and support can lead to rising IT costs. RISE with SAP consolidates these services into a single contract, providing a predictable cost structure and eliminating the inefficiencies of vendor fragmentation.

RISE with SAP vs. Competitors: What Sets It Apart?

When evaluating cloud-based ERP solutions, it's important to understand what differentiates RISE with SAP from other providers. Unlike Oracle, Workday, or Microsoft, RISE with SAP offers:

- ✓ An all-in-one transformation package, integrating SaaS, PaaS, IaaS, and Business Network connectivity.
- ✓ Deep industry expertise with pre-configured solutions for 25+ industries, reducing customization efforts and speeding up deployment.
- ✓ A choice of hyperscalers (Azure, AWS, Google Cloud) rather than being locked into one cloud provider.
- ✓ Seamless integration into the SAP Business Network for supplier collaboration, logistics, and procurement, creating a connected ecosystem that enhances transactional efficiency.

RISE with SAP brings unique advantages in terms of flexibility, scalability, and industry expertise, ensuring businesses can stay ahead in a rapidly evolving marketplace.



How RISE with SAP Solves Key Business Challenges



Comprehensive Core Services

The RISE with SAP service package includes cloud hosting, migration, continuous innovation, technical support, licensing, and security services. These are bundled into a single subscription model, simplifying cost management and IT operations



Industry-Specific Solutions

RISE with SAP offers tailored solutions for 25+ industries, including manufacturing, retail, utilities, and automotive. These solutions come with pre-configured industry best practices and regulatory compliance features, helping businesses minimize customization efforts and accelerate deployment.



Flexible Licensing & Pricing Models

The subscription model offers predictable operating expenses, eliminating hidden IT costs. Pricing is modular, with options for public and private cloud deployments, as well as industry-specific add-ons.



Cloud Deployment & Migration Strategies

Businesses can choose from several deployment strategies:

- a. **Greenfield (New Implementation):** For businesses adopting SAP for the first time.
- b. **Brownfield (System Conversion):** Upgrading from SAP ECC to SAP S/4HANA.
- c. **Selective Data Transition (Hybrid Approach):** Migrating critical processes step-by-step.
- d. **Two-Tier ERP Strategy:** Combining private cloud for headquarters and public cloud for subsidiaries

Consulting Framework for RISE with SAP

RISE with SAP is supported by a robust consulting framework, designed to help businesses navigate every step of their transformation journey. This includes:

- **Advisory & Transformation Services:** Providing digital transformation roadmaps, value assessments, and business case development.
- **Business Process Optimization:** Implementing AI, machine learning, and IoT for intelligent workflows.
- **Change Management & User Adoption:** Organizational change impact assessments, training, and user adoption tools.
- **Integration with Existing Systems:** API-based integration via SAP BTP Integration Suite, ensuring seamless system harmonization.
- **Compliance & Security Considerations:** Addressing regulatory requirements like GDPR, SOX, and ISO standards, and providing proactive security monitoring.



Conclusion

RISE with SAP is more than just an ERP migration tool—it's a strategic enabler of business transformation. It helps businesses reduce costs, enhance agility, and continuously innovate, all while maintaining a secure, compliant, and future-ready IT landscape. Whether you're an SMB, mid-market company, or large enterprise, RISE with SAP offers a scalable solution that adapts to your unique business needs.



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